

# KAYCAN

November 30, 2020

Dear Valued Customer,

This year has been unlike any in our collective memory. We appreciate your loyalty and hope that you are staying safe and healthy! At Kaycan we are doing everything in our power to support you and your business through these turbulent times. Our manufacturing plants across Canada are working continuously to ensure consistent and ample supply of our full range of vinyl and aluminum products. Unfortunately, the costs of raw materials, transportation, labour, and packaging all continue to escalate. We have offset and absorbed these costs as much as possible, but must now pass on this increase to the market.

Effective January 4, 2021, we will be implementing a 7% increase on all manufactured vinyl products; vinyl siding, shakes, soffit, I-span, shutters, and accessories.

All orders received on or after January 4, 2021 will be subject to the new pricing. Orders received before January 4, 2021 with firm specification and shipped through January 15, 2021 will be fulfilled at current pricing. Please consider that the weeks preceding the increase are very busy shipping times that include holiday closures, so it is advisable to place orders as soon as possible.

We wish to take this opportunity to express our appreciation for your continued support and we look forward to serving your building products requirements in the future.

Sincerely,

A handwritten signature in black ink, appearing to read 'K. Olson', written in a cursive style.

Kevin Olson  
Vice President of Sales