



September 30, 2020

Dear Valued Superior Glove Customer,

Due to an increase in raw material and production costs, we will be implementing price increases on some of our products beginning January 1, 2021. Please note that orders placed before January 1, 2021 will not be subject to price increases, even if filled after this date.

As you review our updated price list attached, you will see increases of up to 5% on selected products. However, 2021 price increases across all products only average approximately 1-2%. Certain product prices will not change and other have been decreased.

There is one exception to the above changes. Disposable Gloves will be subject to monthly price updates based on market pricing. These monthly price changes will be effective on existing orders that have yet to be filled, as disposable gloves are currently out of stock. The COVID-19 pandemic has made pricing for disposable gloves extremely volatile. To ensure we can secure the materials required to supply you with the same high-quality disposables you have come to expect, implementing monthly pricing is necessary until further notice.

We appreciate your support and look forward to continuing our partnership into 2021.

Sincerely,

The Superior Glove Team