



November 21, 2022

To: Rothenberger USA, Inc., Sievert, and Ruko Tool Brand Customers

Subject: New Pricing Effective Jan. 1st, 2023

Rothenberger/Sievert/Ruko continue to be affected by increases in raw materials, electronic components, energy, and freight costs. The leading increases, at this time, are raw materials and labor costs with freight as a close runner up. Our company is doing everything possible to keep costs down and will continue to do so. However, in response to these continued price pressures, we will be raising our prices Jan. 1st, 2023, by an average of 4.6%. Some larger tools may experience more significant increases. Along with price changes we will be adjusting our freight and minimum order terms at the same time.

We intend to send out new price sheets, to all our wholesale distributors, with updated terms and conditions by Dec. 5th.

We would like to thank you for the trust you have placed in ROTHENBERGER USA. Please contact a member of our sales team with any questions or concerns you may have.

Please feel free to forward this to all pertinent personnel or departments.

Sincerely,
Dan Lucy
Director of Sales



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