



Montreal, Quebec

March 13th, 2026

To: Our Canadian Built-Up Roofing Customers / Solid and Bulk Asphalt

Subject: Price increase on all our bulk and packaged roofing asphalts on March 30th, 2026

Dear Customer,

Given the current geopolitical climate, there has been significant uncertainty in global markets. It is already being reflected in oil markets through a substantial rise in prices, which has an impact the cost of roofing asphalts. Our transportation costs have also been impacted significantly by the increase of fuel surcharge, which has almost doubled since the beginning of the year.

As a result, we inform that that our bulk and packaged roofing asphalt prices will be going up by 15% on March 30th, 2026. All shipments of BURPAK as of March 30th, 2026 will be invoiced at the new prices regardless of the order date. All orders should be placed before March 20th, 2026 for immediate shipments. As our production capacity is limited, we will allocate the bags and kegs based on your last year's purchases. We will communicate with you with more details.

It would be a good practice to start quoting now with the new March 30th, 2026 prices. We also recommend roofers adding an escalation clause in their contracts in order to protect their business from further increases.

Thank you for your support.

Guy Moras

Sales Manager – Roofing Products

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